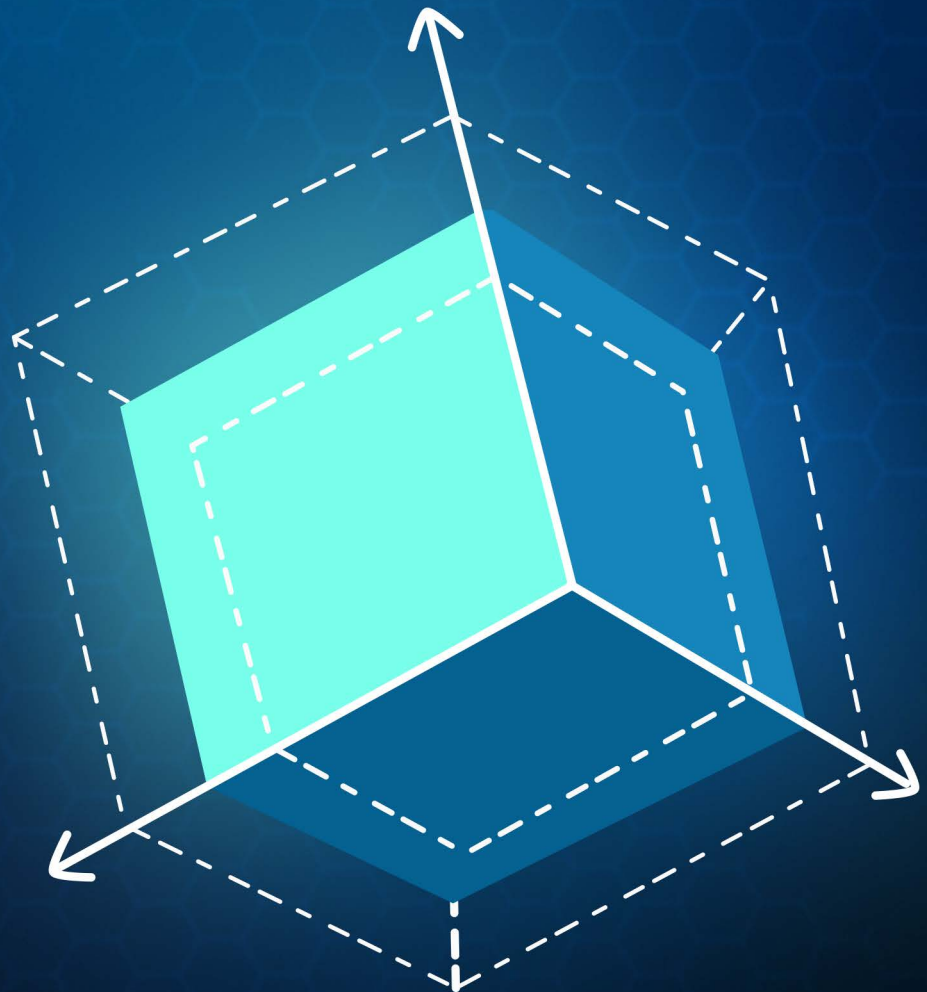


GEP NEXXE SHOULD-COST MANAGEMENT



Should-cost management is becoming an essential capability for best-in-class supply chain and procurement organizations who desire to build a more efficient and data-driven organization.

The intelligence supplied by should-cost management can be a significant competitive advantage in supplier negotiations – and in the development and pricing of products and services. GEP NEXXE Should-Cost management provides greater visibility and understanding into the true costs required to produce a product or deliver a service.

GEP NEXXE Should-Cost Management

The [GEP NEXXE Should-Cost Management](#) solution provides the power to analyze and understand raw material, component and manufacturing cost drivers to help you achieve more accurate estimates, accelerate product development and unlock cost savings. Price and trend analysis capabilities provide real-time visibility into values for more accurate forecasting. When combined with its AI-based engine, the solution has capabilities to analyze existing prices, assess trends and market indices, and compare should-cost against actual costs.

The solution provides robust models that compare costs and indices over time and allow you to drill down into each element for granular visibility into cost drivers. The should-cost management solution integrates with GEP's sourcing solution to form a cost estimation workbench that allows for coordination between product engineering and sourcing.

RESULTS

Up to 20% cost reduction through favorable terms.

Key Features

- **Cost Models:** Multiple bottom-up, customizable cost models that provide breakdowns of cost into all key elements and include cost evolution and forecasts.
- **Cost Estimation Workbench:** One-stop center for multiple price points including bids, contracts, purchase orders, invoices and spend, to determine cost estimations and base-line prices before initiating a sourcing event or negotiation.
- **Multi-layered Breakdowns:** Flexible, multi-tiered, multi-layered cost-breakdown structures for products and services, giving complete visibility into cost drivers.
- **Parametric Cost Modeling:** Machine learning engine that predicts the cost of products and services with no prior purchase history or for New Product Initiatives (NPI) or launches.
- **Collaboration and Workflows:** Central point for collaboration across complex cost modeling process, and capability to configure and manage workflows to increase transparency and accountability.
- **Central Visibility:** A dashboard with a single, centralized view for all cost reference points.
- **Link to Live Indices:** Ability to link cost models linked with more than 20,000 live market indices.
- **Real-time Data:** Real-time automated updates to feed cost models.
- **Smart Alerts:** Pre-configured, customizable smart alerts.
- **Configurable Workflows:** Flexible, configurable approval workflows.
- **Seamless Integration:** Seamless integration of cost data and modelling to sourcing events.

Key Business Values



A Driving Force to Reduce Costs

Today, spend analysis is primarily a rear-view mirror exercise. By connecting should-cost management with spend analysis technology, companies can make spend management a more proactive endeavor.

If spend analysis identifies categories for potential spend savings based on raw spend and price, should-cost analysis identifies specific products and services for savings based on cost drivers and opportunities for cost savings.

Should-cost analysis, and the power of parametric modeling, can identify cost savings opportunities that previously would have taken months to discover.



Gain Leverage in Sourcing Events and Negotiations

The application of should-cost models provides supply chain and sourcing professionals with greater leverage in sourcing events and negotiations. It provides professionals with a greater understanding of what the best price should be according to a detailed cost breakdown and analysis.

With greater intelligence on what it costs to design, manufacture, produce and deliver a product or service, professionals can gain leverage in RFX events and negotiations with suppliers. Professionals, armed with deeper intelligence, can put the best, fair price in the RFX or on the negotiating table – and have the detailed information and insights to make their case for a price.

The more detailed and accurate a cost breakdown analysis is, the more value and leverage it brings in negotiations. Should-cost solutions provide historical price data, tie-ins to real time data including markets and price indices; pre-built, customizable cost models; and detailed cost breakdowns.

An accurate estimate of all cost drivers puts you in the strongest position for successful negotiation and partnership with suppliers.



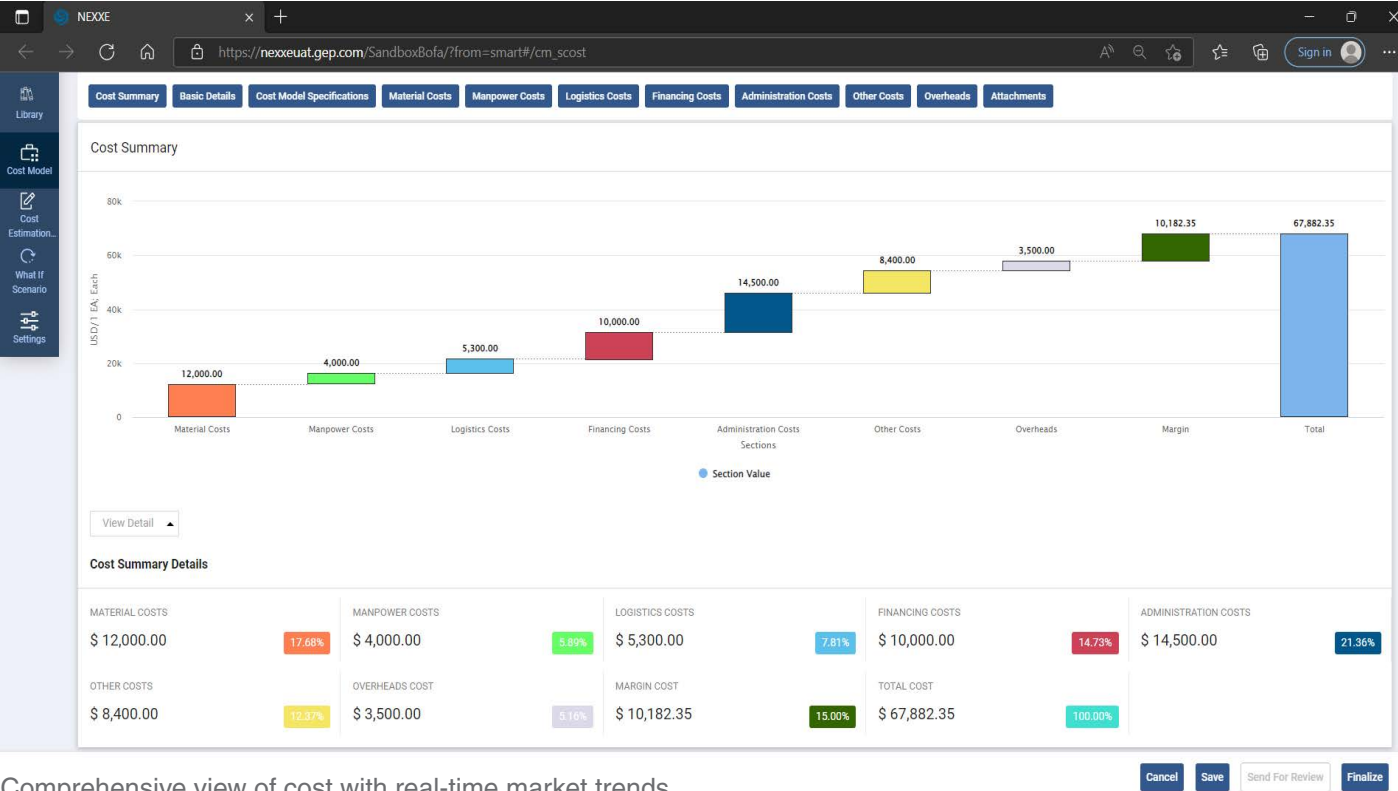
Data Driven Decisions

Should-cost management technology provides a platform for cross-functional teams to collaborate on product costs in real-time through an effective process. Should-cost management technology supports better decisions across budgeting, sourcing, negotiation, new product/service development and long-range planning. It helps develop and support data-driven decision-making and drives greater confidence in those decisions.

Should-cost management is increasingly becoming an essential business imperative and capability – and the [GEP NEXXE Should-Cost Management](#) solution will put your organization on the path to success with improved spend and cost management, strengthened negotiating position, and a more data-driven organization.

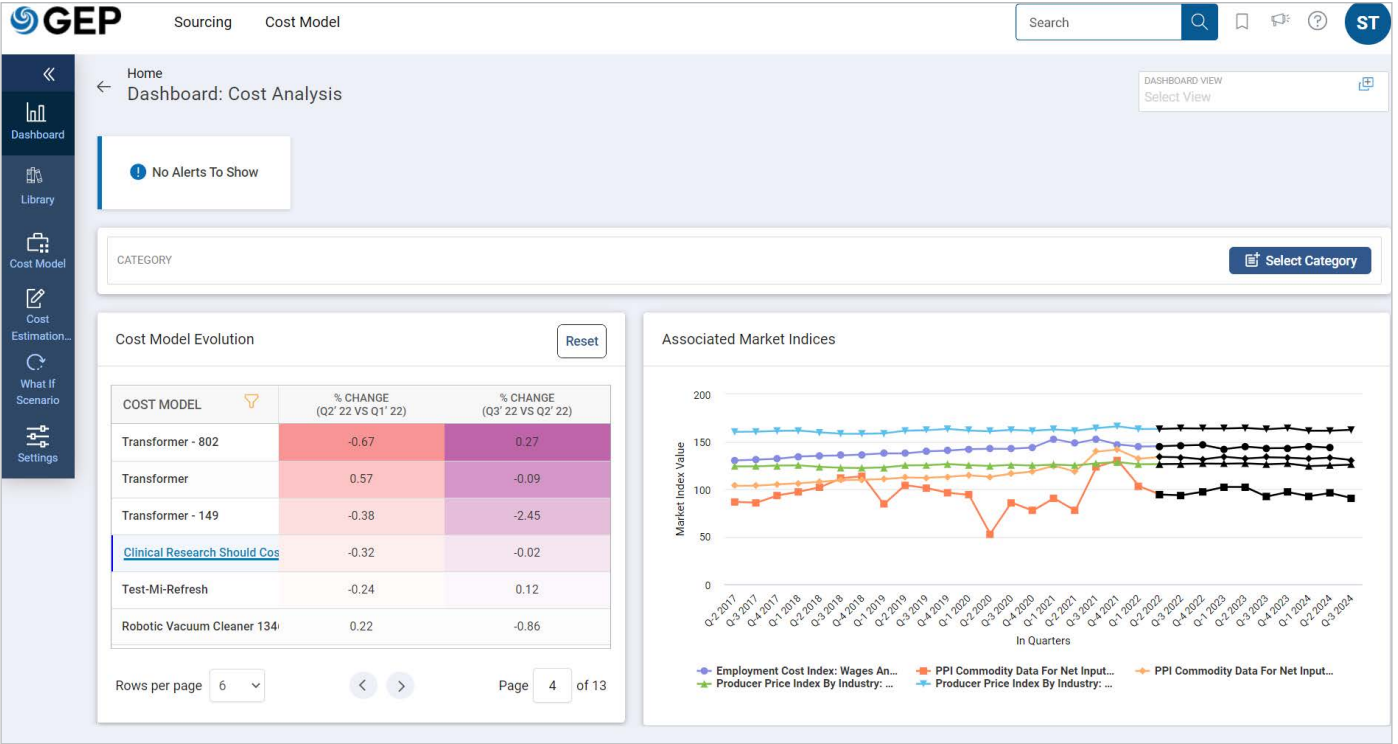
For more information on GEP NEXXE Should-Cost Management, visit our [website](#) or email us at info@gep.com

Dashboard: Cost Analysis



Comprehensive view of cost with real-time market trends

Cost Breakdown View



Detailed view of cost breakdown and cost drivers



GEP delivers transformative supply chain solutions that help global enterprises become more agile and resilient, operate more efficiently and effectively, gain competitive advantage, boost profitability and increase shareholder value.

Fresh thinking, innovative products, unrivaled domain expertise, smart, passionate people — this is how GEP SOFTWARE™, GEP STRATEGY™ and GEP MANAGED SERVICES™ together deliver supply chain solutions of unprecedented scale, power and effectiveness. Our customers are the world's best companies, including hundreds of Fortune 500 and Global 2000 industry leaders who rely on GEP to meet ambitious strategic, financial and operational goals.

A leader in multiple Gartner Magic Quadrants, GEP's cloud-native software and digital business platforms consistently win awards and recognition from industry analysts, research firms and media outlets, including Gartner, Forrester, IDC and Spend Matters. GEP is also regularly ranked a top supply chain consulting and strategy firm, and a leading managed services provider by ALM, Everest Group, NelsonHall, IDC, ISG and HFS, among others.

Headquartered in Clark, New Jersey, GEP has offices and operations centers across Europe, Asia, Africa and the Americas. To learn more, visit www.gep.com.



GEP SMART is an AI-powered, cloud-native software for direct and indirect procurement that offers comprehensive source-to-pay functionality in one user-friendly platform, inclusive of spend analysis, sourcing, contract management, supplier management, procure-to-pay, savings project management and savings tracking, invoicing and other related functionalities.



GEP NEXXE is a unified and comprehensive supply chain platform that provides end-to-end planning, visibility, execution and collaboration capabilities for today's complex, global supply chains.

Built on a foundation of big data, artificial intelligence and machine learning, GEP NEXXE is next-generation software that helps enterprises make supply chain a competitive advantage.

100 Walnut Avenue, Clark, NJ 07066 | P 732.382.6565 | info@gep.com | www.gep.com

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